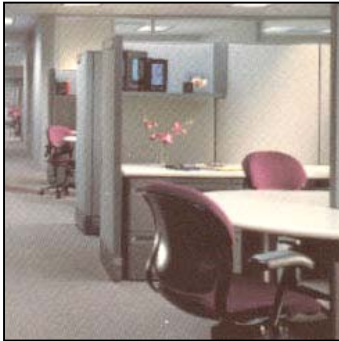


CARPET REPLACEMENT: Broadloom vs carpet tiles

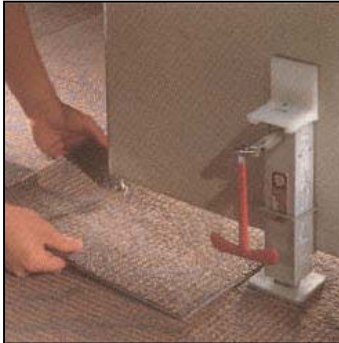
Using a unique panel lifting technology, carpet replacement is now less costly, less disruptive, and takes less time than conventional carpet replacement.



With Conventional Carpet Replacement:

- Telecommunication and electrical lines must be disconnected.
- All workstations must be disassembled and moved.
- Old carpet is removed and new carpet installed.
- All furniture and equipment reassembled.

The result: significant downtime for office and very disruptive to employee productivity.



Replacement with Panel Lifting Technology:

- Workstations are lifted in place, old carpet removed, and new carpet tiles installed.
- Stations are lowered to original positions with no disturbance to the electrical or telecommunication connections.

The result: virtually no downtime in office and minimal disruption to employee productivity.

COST EXAMPLE FOR 10,000 SQ. FT OFFICE

	Carpet Lift Method	Conventional Method
Broadloom Carpet	\$ -	\$20.00 Yd
Carpet Tile	\$28.00 Yd	\$ -
Systems Furniture Move Cost	\$ -	\$25.00 Yd
Telecomm Equip Move Cost	\$ -	\$ 5.00 Yd
Broadloom Installation	\$ -	\$ 5.00 Yd
Carpet Lifting Installation	\$15.00 Yd	\$ -
Removal of Old Carpet	\$ -	\$ 2.00 Yd
Disposal of Old Carpet	\$ 1.50 Yd	\$ 1.50 Yd
Total Cost Per Yard	\$44.50 Yd	\$58.50 Yd
Cost for 10,000 sq ft Office	\$51,931*	\$68,270

Notes: disposal costs will vary depending on geographic location.

***Total Savings For 10,000 sq ft examples: \$16,339 (20% over the conventional method)**

For more information on how this technology can save you thousands of dollars, and days of lost work time, please contact the Sales Department at Thomas Interior Systems.